

Dear 2011 Landscape Expo (TLE) Exhibitor,

Here we are again, I can't tell you how excited I am about the 2011 Landscape Expo! There is just so much enthusiasm with past and present exhibitors and I would also like to extend a big welcome to the new exhibitors exhibiting at our show for the first time.

The information provided in this manual can help save you time and money, so please read it carefully and note the important deadlines and show regulations. Make sure you place any necessary orders early, to take advantage of the discounted rates the decorator and electrical companies are offering. Please do not wait until the day of the show to order your electricity, internet, etc and yes that happened again last year!

We are using the same decorator as last year, which really enables you to save on your exhibiting costs. We also have made a complimentary forklift available (for the first 15 minutes) for all exhibitors to use. What other show offers that??

All of the forms, rules and regulations, information for exhibiting, as well as travel and hotel information are included in this Exhibitor Service Manual.

Please make sure that all staff members coordinating your participation know that the entire Exhibitor Service Manual is available online (www.LandscapeOnline.com) by clicking on the tab labeled, "Exhibitor Information."

Remember to book your hotel early and take advantage of the discounted block rates. This year we have negotiated some really good rates, at two very special hotels! So try and book an extra night if you can to stay, explore and have a little fun in Long Beach while you are here!

Please send us a copy of your insurance certificate early as this is needed before the show in order for you to participate.

We are dedicated to making this year's event another tremendous success and look forward to working with you in the years ahead!

Sincerely,

George Schmok Producer



### **Show Dates and Hours:**

Wednesday, October 12 9:00 AM - 3:00 PM Thursday, October 13 9:00 AM - 3:00 PM

#### **Move - In Hours:**

Tuesday, October 11 8:00 AM - 8:00 PM

All Exhibits must be complete by 8:00<sup>PM</sup> on Tuesday October 11, 2010. If an exhibitor fails to install in its assigned space by that time, LCI reserves the right to take possession of the space and no refund will be provided to the exhibitor.

#### **Move - Out Hours:**

Thursday, October 13 3:15 PM - 8.00 PM

Early teardown is not allowed. All members of the public must be out of hall before vehicles are allowed to enter for teardown. All exhibits must be removed from the Long Beach Convention Center by 8:00 <sup>AM</sup> Thursday, October 13, 2011. All exhibitor displays or materials left in booths after this time will be packed and shipped at the discretion of show management, and all applicable service charges will be applied to the exhibitor.

#### **Exhibitor Badges:**

Please register your booth staff in advance to save time using the Staff Registration Form in this exhibitor manual and fax to: (714) 434-3862.

The exhibit booth staff can pick up their badges at the Exhibitor Registration Counter from  $8.00^{\rm AM}$  -  $8:00^{\rm PM}$  on Tuesday, October 11, 2011 or at  $8:00^{\rm AM}$  on Wednesday, October 12 and Thursday, October 13, 2011.

#### **Important Contact Information:**

Decorator: EZ Expo – (909) 624-1697

Electrical: Edlen Electrical – (714) 985-1800

Audio Visual: Projection Presentation – (562) 499-7546

Lead Retrieval: Expo Badge – (714) 342-3390

#### **Indoor Booth Sizes**

Inline 10' x 10' and end caps are draped 10' x 20' and larger booths are floor marked only.

#### Parking:

Parking is \$10.00 per vehicle. Oversized vehicles are \$20.00.

#### Payment Terms/ Cancellation

As stated in your contract, all booths should be paid for before exhibiting. 50% of cost is due immediately by Exhibitor as deposit upon receipt of invoice. Full payment is due in full within 90 days of invoice date. All deposits made are non-refundable. All payments made are non-refundable after August 15, 2011.

#### **Seminar Hours:**

#### Wednesday, October 12, 2011

Both 1 hour and 2 hour seminars are scheduled between 8:00 AM - 3:30 PM

#### Thursday, October 13, 2011

Both 1 hour and 2 hour seminars are scheduled between  $8:00^{\text{ AM}} - 3:30^{\text{ PM}}$ 

#### **Registration Hours:**

Registrations for both days are: 7:30 AM - 3:00 PM

#### **For Additional Questions or Concerns:**

(714) 979-5276 Ext.130 tlesales@landscapeonline.com



### **Frequently Asked Questions**

# Where Can I Find Information Regarding Seminars?

Please visit the Landscape Online website at: <a href="https://www.LandscapeOnline.com">www.LandscapeOnline.com</a>. Click on one of the 2011 Landscape Expo banner ads to be directed to the TLE Expo information center. Then select the "Educational Programs" button for information regarding seminars.

#### Is There A Current List of Exhibitors?

Please visit the Landscape Online website at: <a href="https://www.LandscapeOnline.com">www.LandscapeOnline.com</a> then click on the 2011 Landscape Expo button at the top of the page or click on one of the banner ads for the TLE to be directed to the TLE Expo information center. Then select the "List of 2011 Exhibitors" Link for a current list of 2011 exhibitors.

# Who Can I Contact For Assistance With My Booth?

All inquiries related to booth setup, (For example, cleaning services, banner hanging or furniture requests) should be directed to the official show decorator:

EZ Party Rents (909) 624-1697

If you need electricity, please contact Edlen Electrical (714) 985-1480

All other questions should be directed to: (714) 979-5276 Ext. 130

# Are Any Discounted Hotel Rates Available?

Special block bookings have been arranged at two hotels. These discounted rates will only be available until September 20, 2011. Refer to the hotel accommodations section of this manual for additional information.

#### How do I register for a badge?

Please fill out the badge registration that is found in the Forms section.

#### Can I get on the Internet at the show?

You can either order your own Internet connection for your booth, but do this in plenty of time before the early bird deadline date.

# Can I use the same email address to register everyone for my company?

Yes, you can, although it is preferable to use a separate email address for each person, as that way you will get your own confirmation that you have been registered.

## If I bring my family to Long Beach, what is there to do in the area?

Check out. <a href="http://www.visitlongbeach.com">http://www.visitlongbeach.com</a>. There are so many interesting things to do in Long Beach, visit the Queen Mary, go to the beach, or check out the Aquarium. Even Disneyland and Knott's Berry Farm are only a few miles away.

## Move in and out procedures and large exhibits/vehicles

If you have a large exhibit/vehicle, please fill out the necessary form in the Forms section. We have to be able to plan to get the larger equipment/vehicles in the show first, before the other smaller exhibits arrive, otherwise we will have to dismantle booths to fit you in.

#### For Additional Questions or Concerns:

**Contact:** Amy Deane (714) 979-5276 *Ext.* 113 adeane@landscapeonline.com

### **Certificate of Insurance:**

Exhibitors **must** maintain Commercial General Liability and Blanket Contractual Liability insurance. The limits for bodily injury and property damage combined shall be at least \$1,000,000. Certificates of insurance stating such limits shall also provide the policy may not be cancelled without 15 days advance written notice to LCI. All property of the Exhibitor is understood to remain in its custody and control in transit to or from the confines of the exhibit hall, subject to the Official Rules and Regulations on Exhibit Space Contract *Expo and/or Institute Exhibiting companies must provide certificates of insurance evidencing the required insurance coverage*. This coverage must be in effect October 10th, 2010 through October 14<sup>th</sup> 2011 for the Expo.

LCI must be named as an additional insured on certificate. These certificates must be provided to LCI prior to exhibiting in either event. Failure to provide said certificates will cause the exhibitor to be prevented from exhibiting at either event and said exhibitor shall forfeit all monies paid for said event.

The following information must be provided to LCI BEFORE you exhibit.

Please either fax your certificate to 714-979-3543 or mail a copy to LCI, 14771 Plaza Drive, Suite M, Tustin, CA 92780. Please see example of the Certificate of Liability below.

		CORD CERTIFIC		LITY INS	URANC	E	05/27/2010
In Ac	sur:	ance Agency ess	FAX Number	HOLDER.	CONFERS NO F	JED AS A MATTER OF I RIGHTS UPON THE CER TE DOES NOT AMEND, FFORDED BY THE POL	RTIFICATE EXTEND OR
	License Number City, State, Zip			INSURERS A	AFFORDING COV	/ERAGE	NAIC#
		Vendor/Exhibitor		INSURER A: Ir	surance Carr	rier	
		Address		INSURER B: Ir	surance Carr	rier	
		City, State, Zip		INSURER C:			
				INSURER D:			
				INSURER E:			
A) M	4E PO VY RE AY PI	RAGES OLICIES OF INSURANCE LISTED BEI BEQUIREMENT, TERM OR CONDITION PERTAIN, THE INSURANCE AFFORDI BES, AGGREGATE LIMITS SHOWN M	OF ANY CONTRACT OR OTHER D D BY THE POLICIES DESCRIBED H	OCUMENT WITH R	RESPECT TO WHICH	H THIS CERTIFICATE MAY	BE ISSUED OR
NSR LTR	ADO'L	TYPE OF INSURANCE	POLICY NUMBER	POLICY EFFECTIVE DATE (MM/DD/YY)	POLICY EXPIRATION DATE (MM/DD/YY)	LIMIT	5
		GENERAL LIABILITY	ABC123	01/01/2011	01/01/2012	EACH OCCURRENCE	\$ 1,000,000
		CLAIMS MADE X OCCUR				DAMAGE TO RENTED PREMISES (Ea occurence) MED EXP (Any one person)	s 100,000
А		COMMS MADE A OCCUR				PERSONAL & ADV INJURY	5 5,000 5 1,000,000
^						GENERAL AGGREGATE	5 2,000,000
		GENL AGGREGATE LIMIT APPLIES PER:				PRODUCTS - COMP/OP AGG	\$ 2,000,000
		X POLICY JECT LOC  AUTOMOBILE LIABILITY  X ANY AUTO	ABC123	01/01/2011	01/01/2012	COMBINED SINGLE LIMIT (Ea accident)	\$ 1,000,000
Δ		ALL OWNED AUTOS SCHEDULED AUTOS				BODILY INJURY (Per person)	\$
^		NON-OWNED AUTOS				BODILY INJURY (Per accident)	5
						PROPERTY DAMAGE (Per accident)	s
		ANY AUTO				AUTO ONLY - EA ACCIDENT	5
		ANYADIO				OTHER THAN AUTO ONLY: AGG	\$
		EXCESS/UMBRELLA LIABILITY	ABC123	01/01/2011	01/01/2012	EACH OCCURRENCE	\$ 1,000,000
Α		X OCCUR CLAIMS MADE				AGGREGATE	5 1,000,000
		DEDUCTIBLE RETENTION \$					8
		RKERS COMPENSATION AND PLOYERS' LIABILITY	ABC123	01/01/2011	01/01/2012	X WC STATU- OTH- TORY LIMITS ER	
В	ANY	PROPRIETOR/PARTNER/EXECUTIVE				E.L. EACH ACCIDENT  E.L. DISEASE - EA EMPLOYEE	s 500,000 s 500,000
		ss, describe under [CIAL PROVISIONS below				E.L. DISEASE - POLICY LIMIT	s 500,000
	отн						
Lan	dsca	noner operations/locations/vieled October 10th to the 14t ape Communications, Inc , CA 92780					
CE	RTIF	ICATE HOLDER		CANCELLAT	TION		
Landscape Communications, Inc./LCI 14771 Plaza Drive			EXPIRATION  15 DAY BUT FAILURE	SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE  EXPIRATION DATE THEREOF, THE ISSUMD INSURER WILL ENDEAVOR TO MAIL.  15 DAYS WRITTEN NOTICE TO THE CERTIFICATE HOLDER NAMED TO THE LEFT,  BUT FAILURE TO MAIL SUCH NOTICE SHALL IMPOSE NO OBLIGATION OR LIABILITY  OF ANY WIND UPON THE INSURER, ITS AGENTS OR REPRESENTATIVES.			
	Suite M Tustin, CA 92780			AUTHORIZED REPRESENTATIVE			

ACORD 25 (2001/08) ©ACORD CORPORATION 1988



## **Exhibitors Information Packet**

# Long Beach Convention Center October 12<sup>th</sup> & 13<sup>th</sup>, 2011

SHOW HOURS: October 12 & 13, 9:00am - 3:00pm

EXHIBITOR MOVE-IN: October 11, 8:00am - 8:00pm

EXHIBITOR MOVE- OUT: October 13, 3:00pm - 8:00pm

PLEASE NOTE: Deadline date to order services at DISCOUNT RATES is SEPTEMBER 28, 2011

### YOUR BOOTH SPACE INCLUDES:

- 8' Black & Ivory Back wall Drape
- 3' Black & Ivory Side rail Drape
- Complimentary 15 Minute Forklift During Load In
- Complimentary 15 Minute Forklift During Load Out

\* YOUR FREIGHT WILL BE FORCED OFF THE SHOW FLOOR ON: October 13, 8:00pm



## A MESSAGE FROM THE DECORATOR

#### E Z EXPO SERVICES

440 E. BONITA AVE. POMONA CA 91767

909-624-1697 FAX: 909-626-6589 email: nancy@sprezrents.com

E Z Expo Services has been selected as The Official Service/Drayage contractor for the **2011 Landscape Expo** being held at the **Long Beach Convention Center on October 12 & 13.** We welcome the opportunity to assist you in every way possible to ensure a successful presentation.

This exhibitor kit contains important information regarding the show. Please review all the information that is included in this exhibitor kit. If there is another service you may need, please feel free to call us.

#### **SPECIAL NOTES:**

To keep the appearance of the show, no Velcro, pins, hooks, tape, staples, or any like matter will be permitted to hang through, from or on the drape.

#### **DISCOUNT PRICING:**

For **DISCOUNT PRICES**, full payment MUST be included with your advance order. All deadlines are indicated at the top of each order form. Please note: in order to receive **DISCOUNT PRICING**, the deadline for discount pricing is **September 28**<sup>th</sup>, **2011**.

#### SHIPPING INFORMATION:

All shipping information including shipping dates and times for advance warehouse and direct shipping, can be found with the Material Handling Order Form. Please review these dates and times accordingly.

E Z Expo Services realizes that exhibiting in a convention can be complicated and confusing. Therefore, please read all materials carefully. If you should need further assistance or additional information not covered in the exhibitor kit, please contact us at (909) 624-1697.

We look forward to serving you.

The Staff at, E Z Expo Services



### MOVE-IN & MOVE-OUT PROCEDURES

#### E Z EXPO SERVICES

440 E. BONITA AVE. POMONA CA 91767

909-624-1697 FAX: 909-626-6589 email: nancy@sprezrents.com

Company Name	Booth	#
1 2		

#### **Exhibit Move-in Procedures:**

- o Please refer to the Material Handling Sheets for:
  - 1. Advance & Direct Shipments
  - 2. Proper labeling for Advance and Direct Shipments
  - 3. Dates & Times
  - 4. Advance shipments will be delivered directly to your booth; ready for you to begin set up.
  - 5. Direct shipments will be delivered to your booth when they are received.
- o Please refer to the front page for Move-in dates & times
  - 1. É Z Expo employees will unload commercial freight haulers as well as exhibitor private vehicles from 8:00am 4:30 pm on dates specified.
  - 2. To avoid overtime charges; remind drivers that they should be in line before 2:00 pm in order to be unloaded by 4:30 pm.

#### **Exhibit Move-out Procedures:**

Upon show closing, the aisle carpet will be rolled and removed allowing forklifts to return all empty crates and storage materials to the booths.

- o Bill of Ladings for outbound shipments via your choice of carrier:
  - 1. Please have your carrier arrive in plenty of time to have your freight loaded before the deadline.
  - 2. Have your driver check in at the check-in area.
  - 3. When you are completely packed and ready to go, please turn in a Bill of Lading at the Service Desk.
- o For Exhibitors with privately owned vehicles who cannot hand carry all booth materials:
  - 1. When all materials are packed up and ready to go, drive your vehicle to the loading dock check-in area.
  - You will receive your outbound paperwork once you are at the loading dock ready for loading.
  - 3. Once in line, DO NOT leave your vehicle unattended at any time. If you do, your vehicle will be towed.
- o For Exhibitors with Company or Rented Trucks:
  - 1. When you are completely packed and ready to go, please go to the service desk to receive a Bill of Lading.
  - 2. Once the Bill of Lading is filled out; you will be directed to the loading dock where you will be loaded in the order you were processed.
  - 3. Once in line, DO NOT leave your vehicle unattended at any time. If you do, your vehicle will be towed.

**Note:** If your booth materials are not completely packed up and ready to be loaded when the Teamster arrives at your booth, you will be politely asked to go to the end of the line.

#### ALL EXHIBIT MATERIALS MUST BE REMOVED BY

At this time, E Z Expo Services will re-route your freight via the house carrier at the exhibitors' expense.

No vehicles of any type will be allowed to park on the loading dock without permission. No vehicles will be allowed to drive into buildings without prior permission from Show Management.



### **PAYMENT FORM**

(Must be included with all orders)

#### E Z EXPO SERVICES

440 E. BONITA AVE. POMONA CA 91767 909-624-1697 FAX: 909-626-6589

email: nancy@sprezrents.com

Company Name:		Booth #
Contact Name:		
Address:		
City/ State/ Zip:		
• This form must be completed and en		Fax # file with E Z Expo Services prior to any
service(s) being performed regardles		
• Cancellation Policies: Please note cancel	ellation policies on the various forms.	
• In order to receive DISCOUNT PRICING make payment in U.S. funds drawn on authorization form.	NG, full payment <i>must</i> be included with a U.S. bank. If paying by credit card,	ith order form! If paying by check; please fill out the enclosed
• Customer is responsible for loss or dam	nage to equipment.	
• For your convenience, we will use this incurred as a result of show site orders	authorization to charge your credit ca placed by you or your representative	ard for any additional amounts for this event.
• ALL ACCOUNTS MUST BE SETTLE	ED AT OUR SERVICE DESK <b>PRIO</b>	<b>PR</b> TO THE OPENING OF THE SHOW.
• THERE WILL BE NO CREDIT ISSUE	ED UPON COMPLETION OF SHOW	W.
Amount Enclosed \$	Amount to be charged to	Credit Card \$
If paying by Check: please fill of Check Number:Address	Driver's License Nu	mber:
		Zip Code
If paying by Credit Card: plea	ase provide the following inf	formation:
Credit Card Number:		
Please Check:AMERICAN EX	XPRESS MASTERCARD _	VISACVC Code
Expiration Date:		
Name as it Appears on Card		
Cardholders <i>Billing</i> Address		
		p Code
Authorized By:		
Cardholder's Signature:		



### FURNITURE RENTAL ORDER FORM

Deadline for discount: Oct. 4, 2011

### E Z EXPO SERVICES

440 E. BONITA AVE. POMONA CA 91767 909-624-1697 FAX: 909-626-6589 email: nancy@sprezrents.com

Tables & Counter Tables	Discount	Floor	Quanti	ty Tota		
ft. undraped table	\$25.00	\$35.00		<del></del>		kRed
ft. undraped table	\$35.00	\$45.00				XX71-:4-
Ift. undraped table	\$45.00	\$55.00			Blue	e White
ft. draped table	\$65.00	\$85.00				
ft. draped table	\$75.00	\$95.00			<del></del>	
Ift. draped table	\$85.00	\$105.00				
th sided table skirt	\$20.00	\$25.00				
ft. undraped counter table	\$35.00	\$45.00				
ft. undraped counter table	\$45.00	\$55.00			Price includes	top covered in white
ft. undraped counter table	\$55.00	\$65.00				ides draped
ft. draped counter table	\$75.00	\$95.00				
ft. draped counter table	\$85.00	\$105.00		<del></del>	 Tables: 30" W	7 x 30" H
If the draped counter table	\$95.00	\$105.00				s: 30" W x 42" H
in araped couller table	φ <b>73.</b> 00	φ113.00		<del></del>	Counter rable	s. Э∪ W X <del>4</del> 2 П
th side counter skirt	\$30.00	\$35.00				
Round Table	\$85.00	\$125.00				
Chairs						
Black bar stool	\$30.00	\$45.00				
Padded Arm Chair	\$35.00	\$50.00				
Folding Chair	\$8.00	\$12.00				
Padded Counter Stool	\$40.00	\$55.00				
Accessories		D	iscount	Floor	Quantity	Total
Back wall Drape (8 ft. high)			3.00 per foot	\$6.00 per foot		
Chrome Sign Frame Holder (2	22" x 28" x 5H)		30.00	\$45.00		
Crossbar / Spreader			15.00	\$20.00		
Display Case Lock			30.00	\$45.00		
Easel			25.00	\$35.00		
Glass Bowl			15.00	\$20.00		
Garment Rack (5' H x 5' H)			35.00	\$50.00		
Peg Board (4' x 8' Vertical / I	Horizontal)		85.00	\$125.00		
Stanchions with 8 ft. chain			25.00	\$40.00		
Side Rail Drape (3 ft. high)			2.00 per foot	\$4.00 per foot		
Fack Board (4' x 8')	- 15"D)		85.00	\$125.00		
Ficket Tumbler (Large 21"w	X 15 K)		25.00	\$50.00		
Jpright with Base Vastebasket			10.00 8.00	\$15.00 \$12.00		
	4.1 1		8.00	\$12.00		<del></del>
Prices include installation, r	,				1.100 % 8	
All items canceled will be	0		•	nove-in begins	and 100% of or	iginal price after l
nstalls. Prices include in	stallation, renta	al, and rem	oval.			
	•					
SUBTOTAL FURNIT						



# CARPET RENTAL ORDER FORM Deadline for discount: Oct. 4, 2011

E Z EXPO SERVICES
440 E. BONITA AVE. POMONA CA 91767
909-624-1697 FAX: 909-626-6589
email: nancy@sprezrents.com

Company Na	me	Boo	th #					
STANDARD BOOTH CARPET								
Size	Quantity	Discount	Floor	Total	Please selec	t color:		
9 x 10 Ft. 9 x 20 Ft. 9 x 30 Ft. 9 x 40 Ft.		\$90.00 \$145.00 \$195.00 \$255.00	\$125.00 \$180.00 \$230.00 \$300.00	\$ \$ \$	Blue Black Red			
MULTIPLIES Carpet cancelle	Rental includes installation, front edge taping and pickup at the close of the show. IF CARPET IS ORDERED IN MULTIPLIES OF TWO OR MORE, THE CARPETS ARE NOT GUARANTEED TO BE A COLOR MATCH. Standard Carpet cancelled will be charged at 50% of original price after SR move-in begins and 100% of original price after installation. STANDARD CARPET <i>IS NOT</i> DESIGNED TO COVER COMPLETE BOOTH AREAS.							
CUSTOM B	OOTH CARP	ET			***	m		
Complete Area	Size	x=	=Sq. Ft.		<b>Floor</b> \$2.00 = \$	<b>Total</b> S		
THIS CARPET IS CUT SPECIFICALLY TO YOUR BOOTH MEASUREMENTS. Rental includes installation, all necessary taping, and pickup at the close of the show. Include a layout for carpet installation if your carpet size is different from your booth size. If you require additional carpet to cover steps, skids, or display fixtures; include a floor plan and a quote will be forwarded to you before we proceed. Custom Size Booth Carpet cancelled after being cut will be charged at 100%.								
CARPET PA	ADDING - TA	PE - PLASTIC	C COVERING					
				Discount	Floor	Total		
Carpet Padding	g ft. x _	ft. =	Sq. ft. @	\$0.75	\$1.05 \$ \$1.25 \$	<del></del>		
Plastic Coverin	g ft. x	ft. =	Sa. ft. @	\$1.00 \$0.75	\$1.00 \$			
Carpet Padding ft. x ft. = Sq. ft. @ \$0.75 \$1.05 \$ Additional Taping Linear ft. @ \$1.00 \$1.25 \$ Plastic Covering ft. x ft. = Sq. ft. @ \$0.75 \$1.00 \$ All rental prices include installation & removal. Items cancelled will be charged at 100% of original price after being cut.								
			with this order the I		Form.			



# CLEANING SERVICE ORDER FORM Deadline for discount: Oct. 4, 2011

E Z EXPO SERVICES
440 E. BONITA AVE. POMONA CA 91767
909-624-1697 FAX: 909-626-6589
email: nancy@sprezrents.com

Company Name			Booth #
VACUUM BOOTH CARPET DISCOUNT \$0.21 / FLOOR \$0.24			
Exhibit Space: ft. xft. (100	sq. ft. minimu	m) xper sq. ft. >	adays = \$
All rental carpets ordered from E Z Exp not included with your booth rental spa accumulated during set-up and exhibit	ice. You can or hours.	installed in clean condi der cleaning service wit	thin your booth space for debris
PORTER SERVICE DISCOUNT \$0 .41 / FLOOR \$0 .48			
<b>Regular Hours:</b> 8:00 am – 4:30 pm	\$25.00 x	Hours \$29.00 x	Hours =
Overtime Hours: After 4:30 pm	\$37.00 x	Hours \$41.00 x	Hours =
Overtime Hours: Saturday & Sunday	\$37.00 x	Hours \$41.00 x	Hours =
			Total \$
• Please specify times & days / Minimu	m of four hour	s daily	
Empty wastebasket, tidy, and spot clear an additional charge for cleaning carpe shaving generated by demonstrations in	ts that are subj	ected to excessive wear	uring show hours. There will be and tear such as wood or metal
SUBTOTAL FOR CLEANING SER  Yes, I have completed and enclosed alo			<del></del>



### MATERIAL HANDLING ORDER FORM

Deadline for discount: Oct. 4, 2011

#### E Z EXPO SERVICES

440 E. BONITA AVE. POMONA CA 91767 909-624-1697 FAX: 909-626-6589

email: nancy@sprezrents.com

Company Name Booth #
----------------------

MATERIAL HANDLING RATES - ROUNDTRIP RATES, PER SHIPMENT, USE INCOMING WEIGHT ONLY AND ROUND UP TO THE NEXT 100 LBS. THESE RATES ARE SUBJECT TO SURCHARGES (See Below). CERTIFIED WEIGHT TICKETS ARE REQUIRED FOR EACH SHIPMENT, IF NOT PROVIDED, YOU AGREE TO USE E Z EXPO SERVICES ESTIMATED WEIGHTS.

#### RATE PER 100 LBS (200 LB MINIMUM)

RATE LER 100 EDS. (200 ED. MINIMONI)			
Description	Receiving	ST In / ST Out	
ON TIME Crated or skidded shipments (Common Carriers)	Advance Warehouse	\$75.00 per cwt	
VAN LINES (Irregular route carrier / company trucks)	Advance Warehouse	\$85.00 per cwt	
ON TIME Crated or skidded shipments LTL Carriers with established local terminals	Showsite	\$65.00 per cwt	
VAN LINES and loose & uncrated shipments (Irregular route carrier / company trucks)	Showsite	\$75.00 per cwt	
Personally Owned Vehicles (Station wagons, regular size 4 x 4, mini vans	Showsite	\$75.00 per load	
Small Packages (UPS / FED EX) Cartons & envelopes received without documentation will be delivered without guarantee of piece count or condition at this rate.  Max weight per shipment is 25 lbs	Advance Warehouse Showsite	\$25.00 per package	

#### (ST = Straight Time / OT = Overtime)

- · Overtime Rates will apply if: Inbound vehicles arrive at dock weekdays prior to 8:00 AM or after 4:00 PM or anytime Saturday, Sunday and
- Shipments sent direct to exhibit site prior to date specified will not be accepted. This may create delays in getting your shipment on time.
- Please notify our carrier of the dates and times.

   Separate shipments received by E Z Expo Services will not be combined.
- Mobile Equipment In & Out of Convention Facility @ \$50.00 each way
   Forced Freight: Shipments left on showsite floor will be re-routed to E Z Expo Services warehouse for a charge of \$12.00 per 100<sup>LBS</sup> based on incoming weight or shipped at exhibitors expense via the house carrier.

#### SHIPPING ADDRESSES

ADVANCE WAREHOUSE	CONVENTION SITE
Your Company Name Booth #	Your Company Name Booth #
C/O E Z Expo Services 440 E. Bonita Avenue Pomona CA, 91767  ARRIVAL DATES: 30 days prior to last day accepted M – F 8:00 am – 4:00 pm Last day accepted: September 28, 2010	2010 Landscape Expo C/O E Z Expo Services Long Beach Convention Center 300 East Ocean Blvd. Long Beach, CA, 90802 ARRIVAL DATES: Day(s) accepted: October 4 & 5 – 8:00am – 8:00pm

#### ESTIMATED CHARGES FOR MATERIAL HANDLING:

PER CWT .= LBS. x

Estimated Weight Estimated Rate Sub-Total Estimated Material Handling

Yes, I have completed, signed, and enclosed the Material Authorization Form and Payment Policy Forms.



# MATERIAL AUTHORIZATION FORM Deadline for discount: Oct. 4, 2011

**E Z EXPO SERVICES** 440 E. BONITA AVE. POMONA CA 91767 909-624-1697 FAX: 909-626-6589

email: nancy@sprezrents.com

Authorized by: \_\_\_\_\_

Please Print

Company Name			Booth #
We hereby authorize E Z Expaccordance with the information	oo Services (EZ), or its subcontra n set forth in the "Material Handling	actors, to provide the services Order Form", further we ag	ees necessary to handle our shipment(s) in ree to the following:
accordance with the publishe  2. We accept the responsibility guarantee payment to EZ by to a gree to the "Limits of Lid."  4. We agree that EZ or its subconsubcontractor's negligence in loss or damage.  5. With particular reference to preloading of our materials at a services as our agent, and not documents, we agree that EZ	iabilities" as set forth in the Materia ontractor's liability shall be limited to the actual physical handling of the	ided. connection with the handling I Handling Information. o any loss or damage which items comprising our shipme , we agree, in connection wit EZ's warehouse), that EZ or ee of EZ shall sign a delivery our agent, and we accept the	of our shipment(s) and we results solely from EZ's or its ent(s), and not for any other type of the the receipt, handling, storage, and r its subcontractors, will provide its r receipt, Bill of Lading, or other responsibility thereof.
booth by EZ or its subco	ontractors, and the arrival of our reproof. We agree that EZ and its subco	resentative at the booth durin	g such time our shipment(s) will be
packing and actual picku shipment(s) will be left damage during such peri-	od, and we authorize EZ or its subco	or loading onto a carrier, and e that EZ or its subcontract contractors to adjust the quant	that during such time our ors shall not be responsible for any loss or
equipment, that we will not very subcontractors, as an offset a for all such charges, and we	spute with EZ or its subcontractors, withhold payment of any amount du against the amount of the alleged los further agree that any claim we may appletely separate transaction to be re-	e to EZ for drayage or any o ss or damage. Instead, we ago have against EZ or its subco	ther services provided by EZ or its ree to pay EZ upon receipt of invoice
material handling charges sh	elating to classification of exhibitor' all be submitted to the EZ office in the period shall not be considered an	licated on the invoice within	thirty days of receipt of the invoice.
Company Name:		Booth #(s):	
Address:		State:	Zip:
Telephone: ( )	Fax:()	Date:	

Signature:



#### MATERIAL HANDLING INFORMATION SHEET

Deadline for discount: Oct. 4, 2011

#### E Z EXPO SERVICES

440 E. BONITA AVE. POMONA CA 91767

909-624-1697 FAX: 909-626-6589 email: nancy@sprezrents.com

E Z Expo Services (EZ) shall not be responsible for shipments delivered to the wrong booth due to improper labeling by the exhibitor. The exhibitor is responsible for the removal of all old shipping and storage labels. EZ shall not be responsible for misdirected shipments or removal of crates to storage due to old labels appearing on crates.

WEIGHT CERTIFICATES: If you are using VAN LINE or your OWN TRUCK, you must provide a CERTIFIED WEIGHT CERTIFICATE. This must be presented at time of delivery of shipment. If not provided, you agree to use EZ Expo Services estimated weights. No credits will be issued after close of show.

All shipments must be prepaid. Collect shipments will not be accepted – No Exceptions.

INSURE ALL SHIPMENTS FROM THE TIME THEY LEAVE YOUR COMPANY UNTIL THEY ARE RETURNED FROM THE SHOW. Your present insurance carrier can add a rider to your current policy.

#### LIMITS OF LIABILITIES

The following terms and conditions apply to all shipments. Shipments made according to instructions stated herein shall constitute acceptance of said limits.

- E Z Expo shall not be responsible for damage to uncrated materials improperly packed or concealed damage.
- E Z Expo shall not be responsible for loss, theft, or disappearance of exhibitor's materials after same have been delivered to exhibitor's booth.
- E Z Expo shall not be responsible for loss, theft, or disappearance of materials before they are picked up from exhibitor's booth for reloading after the show. Bills of Lading covering outgoing shipments which are furnished to E Z Expo Services by exhibitors will be checked at time of actual pickup from booth and corrections made where discrepancies occur.
- E Z Expo shall not be responsible for loss, damage, or delay due to fire, Acts of God, strikes, lockouts, or work stoppages of any kind, or to any cause beyond its control.
- E Z Expo's liability shall be limited to physical loss or damage to the specific article which is lost or damaged, and in any event.
- E Z Expo's maximum liability shall be limited to .30 per pound per article with a maximum liability of \$50.00 per item or \$1,000 per shipment whichever is less.
- E Z Expo shall not be liable to any extent whatsoever, for any actual, potential, or assumed loss of profits or revenues, or for any collateral costs, which may result from any loss or damage to an exhibitor's materials which may make it impossible or impractical to exhibit same.

Shipments arriving without advance written order will automatically be handled and charged as described herein, and the consignment or delivery of a shipment to E Z Expo Services by an exhibitor (and/or other shipper acting on behalf of an exhibitor) shall be construed as an acceptance of the terms and conditions set forth herein.

Route your shipments through carriers of services that provide Bills of Lading specifying piece count. A copy of the Bill of Lading indicating the number of pieces, proper description, and weights should be forwarded to E Z Expo Services with a Carriers Pro# and Trailer#.

Shipments left on the floor without forwarding instructions will be shipped out or returned to our warehouse at EZ's discretion (see above). NO LIABILITY OF ANY SORT WILL BE ASSUMED AS A RESULT OF SUCH RE-ROUTING OR HANDLING. To avoid this from happening, confirm arrangements for re-forwarding your shipments, at close of show, by properly filling out Bills of Lading available at the EZ Expo Services' service desk.

If exhibitor's specified carrier fails to pick up, refuses the shipment, or goes to wrong location E Z Expo Services, will be authorized to divert the shipment to another carrier at its discretion. E Z Expo Services will assume no liability in such instance.



# IN-BOOTH FORKLIFT & FORKLIFT LABOR ORDER FORM

Deadline for discount: Oct. 4, 2011

44 90	Z EXPO SERVICES 0 E. BONITA AVE. POM 9-624-1697 FAX: 909-62 nail: nancy@sprezrents.com	6-6589			
C	ompany Name			Booth :	#
Ex ma po ma	achinery will need to estimunds or more. If you requing the required depending stallation and Dismantle j	s to assemble displays or when hate their needs below. A forkli ire a forklift, a crew will be as on the nature of the work bein form to order your exhibit lab	If is required for moving equivisigned consisting of a forklijing performed. If you do not roor.	ipment or materials weig ft with an operator. Add require a forklift, use the	thing 200 itional workers
	Hourly Rate Times	8:00AM to 4:30PM	Forklift w/Operator	Worker	
	Straight	weekdays	\$100.00	\$71.00	
	Overtime	Before 8:00AM and after 4:30PM weekdays and all day on weekends	\$130.00	\$108.00	
Re an suj	rder eserve forklifts and/or labo d forklifts by 2:00 PM the pervise the work to be don prove the work order.	r below. Starting times can be day before date requested. Ple e. Upon completion, the exhib	guaranteed only when labor i ase have a representative pick itor's representative will return	s requested for 8:00 AM to up the crew at the EZ Sent the crew to the EZ Sent the crew	. Confirm labor ervice Desk and rvice Desk and
	e will need:Installation Dismantling	Date Time (AM) (PM)	No. of Fork Lift Crew	No. of Extra Worke	-
*/	Dismanting Allow time for return of	of empty containers			_
	escribe work to be done:				
Fu yo Nı	ur advance payment. Final	ed by the deadline date to guar l invoicing will be done from torkers needed x hours per wo hate(s) =	he actual hours worked. rker = Total E	Please use the formula be stimated Hours stimated Payment	low to calculate
It i	is not necessary to order for	orklift labor for unloading freig	ht (see Material Handling Or	der Form).	
ST	IRTOTAL FOR IN-ROC	TH FORKLIFT & LABOR	ORDER FORM \$		

Yes, I have completed and enclosed along with this order the Payment Policy Form



# **EXHIBIT INSTALLATION & DISMANTLING LABOR ORDER FORM**Deadline for discount: Oct. 4, 2011

E Z EVDO CEDVICEC

440 E. BONITA AVE. POMONA CA	91767		
909-624-1697 FAX: 909-626-6589			
email: nancy@sprezrents.com			
Company Name		B	Sooth #
SUPERVISION SERVICES Indic			
E Z Expo Services SUPERVISED (Ex		ent)	
E Z Expo Services will supervise labor	to:		
• Unpack and install display before ext • Dismantle, pack and arrange to ship of A 25% (\$25.00 minimum) surcharge shipping labels and shipping instruction ship with the show carrier, E Z Expo Syou will be responsible to arrange a pion	lisplay after show closing. will be added to the labor rat ns with your display. Please fill ervices will arrange for your sh k up.	es below for this professional sup out the Outbound Material Handli	pervision. Please including form. If you choose to
EXHIBITOR SUPERVISED (Wait	for Exhibitor)		
Exhibitor will supervise:			
• Installation  Exhibitor will need workers on (Data)	at (Tima)	M DM for (Hours)	
Exhibitor will need workers on (Date)_ • <b>Dismantle</b>	at (Time) F	MVI-FWI IOI (HOUIS)	<del></del>
Exhibitor will need workers on (Date)_	at (Time) A	M-PM for (Hours)	
Starting time can be guaranteed only w 8:00 AM starting times will be dispated (1/2) hour before time requested. If exlapply per worker.  DISPLAY LABOR RATES: TIMES: 1	ned to booth space. For all other hibitor fails to use the workers a	starting times, check in at the EZ	Service desk one-half
Straight	8:00AM to 4:30PM weekd	ays \$71.00	
	Before 8:00AM and afte		
Overtime	4:30PM weekdays and all da		
	weekends		
The minimum charge for labor is one (in any form, including cash, gifts, or la necessitated by increased labor and ma	bor hours for work not actually		
Please estimate the number or workers worked.	-		ecording to actual hours
No. of Workers X	Hour/Workers = Total Workers	ker Hour @ Rate Tot	al
Installation Dismantling		\$\$	
Dismanding	Total of all i	tems ordered \$	<del></del>
		25.00min.) for EZ	

Total

SUBTOTAL FOR EXHIBIT INSTALLATION & DISMANTLING LABOR ORDER FORM \$ \_\_\_\_\_

Yes, I have completed and enclosed along with this order the Payment Policy Form



# Outbound Material Handling Deadline for discount: Oct. 4, 2011

**E Z EXPO SERVICES**440 E. BONITA AVE. POMONA CA 91767
909-624-1697 FAX: 909-626-6589

email: nancy@sprezrents.com

Company Name	Booth #
Please fill out Outbound Shipping Information be	low.
Ship To:	
Exhibitor's Carrier:	
The exhibitor is responsible to schedule a pick up we carrier is scheduled to pick up before the scheduled	then using their own carrier. Please make sure that the force time.
Date: Time:	
Please fill in the date and time that you have scheo	duled your carrier to pick up your shipment.
IMPORTANT	
ALL FREIGHT MUST BE PICKED UP BY	ON OR WILL BE



# HANGING SIGN ORDER FORM Deadline for discount: Oct. 4, 2011

**E Z EXPO SERVICES**440 E. BONITA AVE. POMONA CA 91767
909-624-1697 FAX: 909-626-6589

email: nancy@sprezrents.com

Company Name	Booth #		
<ol> <li>GENERAL INFORMATION</li> <li>EZ must hang all signs. No other firm will be allowed to broof the show.</li> <li>All hanging signs must conform to Show Management's rule.</li> <li>Both the exhibitor and/or the approved exhibitor appointed hanging the sign properly engineered. However, EZ reserved.</li> <li>EZ will be responsible for pre-assembling all hanging signs hanging sign. However, they may supervise.</li> <li>All signs must have rigging points, with the exceptions of companies.</li> <li>All signs requiring electrical must be in working order and confidence in the signs of the signs requiring electrical must be in working order and confidence in the signs of the signs of</li></ol>	les, regulations, and facility lin contractor will be required to es the right to refuse to hang a a. No approved exhibitor appoint cloth banners. in accordance with the Nation.	mitations. sign a statement guaranteeing sign if, in their opinion, it app nted contractor will be allowe	the stress points for pears to be unsafe.
Rates for Sign Hanging Scissorlift Straight Time (Weekdays 8:00AM-4:30PM) Overtime (Before 8:00AM and after 4:30PM and weeker JLG Snorklelift (Snorklelift may be used if the Scissorlift does not real Straight Time (Weekdays 8:00AM-4:30PM) Overtime (Before 8:00AM and after 4:30PM and weeker Does the Sign Require Assembly?  YES N	nch the ceiling in the speci	\$300.00 per Crew Hour \$395.00 per Crew Hour fied facility) \$370.00 per Crew Hour \$470.00 per Crew Hour	
No. of Workers X Hour/Workers  Installation Dismantling		@ Rate Total \$ \$ r EZ  \$ \$	
Order To Hang Signs: Supervision of the hanging of your sign can be accomplicated contractor, or by EZ. Under your supervision, it is the retime of assembly and installation. To facilitate installation advance and separate from other exhibit material to our Shipping form. Clearly marks the crate HANGING SIGN necessary for your supervision, please indicate your expedeadline date to guarantee lifts and workers. Final investigations are supervision.	ished either by your comparsponsibility of your comparson prior to heavy freight cowarehouse address indicate N/OK TO PROCEED with ected arrival time at the fac	ny to have a representative ngestion, ship your sign cra d on the enclosed Material out exhibitor supervision. I ility. <i>Full payment must b</i>	available at the ate(s) well in Handling & Note: If it is
NAME OF SUPERVISION  Day Date Time  SUBTOTAL HANGING SIGN ORDER FORM (Lift  Yes, I have completed and enclosed along with this	t Charge / Up & Down) \$		_



### FIRE DEPARTMENT REGULATIONS

Deadline for discount: Oct. 4, 2011

#### E Z EXPO SERVICES

440 E. BONITA AVE. POMONA CA 91767 909-624-1697 FAX: 909-626-6589

email: nancy@sprezrents.com

### For Exhibits, Exhibitions, Display, and Trade shows – Public or Private

#### **BOOTH CONSTRUCTION:**

- Booths, platforms, and space dividers shall be of materials that are flame-retardant or rendered so satisfactory to Fire Department representatives.
- Covering for counters or tables used within or as part of the booth shall be flame-retardant.
- All electrical wiring and apparatus will be of a wire UL type approved.

#### FIRE DEPARTMENT:

A permit shall be required for the following:

- Display and operate any heater, barbecue, heat-producing or open flame device, candles, lamps, lanterns, torches, etc.
- Display or operate any electrical, mechanical, or chemical device, which may be deemed hazardous by the Fire Department.
- Use or storage of flammable liquids and dangerous chemicals.
- Display any internal combustion engine (special requirements available on request).

#### **OBSTRUCTIONS:**

Aisles and exits, as designated on approved show plans, shall be kept clean, clear, and free of obstacles. Booth construction shall be substantial and fixed in position in specified area for the duration of the show. Easels, signs, etc. shall not be placed beyond the booth area into aisles. Fire fighting equipment shall be provided and maintained in accessible, easily seen locations, and may be required to be posted with designating signs.

#### FIRE-RETARDANT TREATMENT:

All decorations, drapes, signs, banners, acoustical materials, cotton, paper, hay, straw, moss, split bamboo, plastic cloth, and similar materials shall be flame-retardant to the satisfaction of the Fire Department. Booth identification banners and signs shall be flame-retardant unless smaller than 1,232 square inches (28" x 44") if separated from other combustibles by a minimum of 12' horizontally and 24" vertically. Oil cloth, tar paper, nylon, and certain other plastic materials cannot be made flame-retardant and their use is prohibited.

#### **COMBUSTIBLES:**

Literature on display shall be limited to reasonable quantities (one-day supply). Reserve supplies shall be kept in closed containers and stored in a neat and compact manner in a location approved by the Fire Department. All exhibit and display empty cartons must be stored in an approved drayage area. If show is under a 24-hour approved manned Security program, motor vehicles are allowed to retain ½ tank or less in fuel and gas caps must be taped. Batteries are to be disconnected and taped.

#### **PROPANE CONTAINERS:**

Containers having a maximum capacity of 12 pounds (nominal 5 pounds LP Gas capacity) are permitted to be used temporarily inside of buildings for public exhibition or demonstration purposes.

#### **ELECTRICAL ORDER FORM** MAIL OR FAX TO



**ELECTRICAL EXHIBITION SERVICES** 

715 Hundley Way, Placentia, CA 92870 Ph: (714) 985-1480 Fax (714) 985-1481 email: anaheim@EDLEN.com

#### Questions? Visit www.edlen.com

COMPANY: BTH# EVENT: THE 2011-LONG BEACH ANDSCAPE Long Beach Convention Center FACILITY: DATES: October 12 - 13, 2011 **EVENT# 101021LA** 

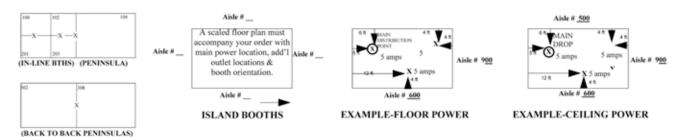
ELECTRICAL OUTLETS AF	proximately 12 QUANTITY (For Show	0V/208V A.C. 6 QUANTITY (For 24hrs/day	PAYMENT	REGULAR PAYMENT	ntire event TOTAL COST		ICE PAYMENT PRICE nust receive your order,
	Hours Only)	Double price)	PRICE	PRICE		payment and	floor plan showing main
0 - 500 WATTS (5 AMPS)			98.00	147.00			n and distribution points on reverse) prior to this
501 - 1000 WATTS (10 AMPS)		: <del></del>	175.00	263.00			***************************************
1001 - 1500 WATTS (15 AMPS)			200.00	300.00		DEADLINE D	ATE OF: 09/28/2011
1501 - 2000 WATTS (20 AMPS)			226.00	339.00			Duplication !!
208 VOLT SINGLE PHASE 5 AMPS			202.00	303.00			orm with credit card info, ne original form or send
F. 10007/							form of payment.
10 AMPS			302.00	453.00		ONLI	NE ORDERING
15 AMPS			344.00	516.00		The Control of the Co	ay be available on line.
20 AMPS			432.00	648.00			en.com. Use the event #
30 AMPS 60 AMPS			515.00 681.00	773.00		above a	as your password.
100 AMPS			894.00	1341.00		ISLA	AND BOOTHS
208 VOLT THREE PHASE		-	054.00	1341.00		the first of the same of	imum labor charge of (1)
5 AMPS			303.00	455.00			power to all Island booths.
10 AMPS			401.00	602.00			stribution is done by Edlen
15 AMPS			466.00	699.00		electricians on	a time & material basis.
20 AMPS			580.00	970.00		208V & H	IGHER VOLTAGES
TM (1) (1) (1) (1) (1) (1) (1) (1) (1) (1)							um labor charge of (1) hour
30 AMPS			692.00	1038.00		for installation &	1/2 hour for removal of all
60 AMPS			881.00	1322.00			ervices. Material charges u require services not listed
100 AMPS			1193.00				please call for a quote.
TRANSFORMER TO BOOST 208	이번 경기 기계가 되게 하면 되었다.	일반 강에게					
LIGHTING EQUIPMENT (Including	current consumed	I) Include drawing	showing light loc				ATED OUTLETS
90 Watt HALOGEN 2			98.00	147.00		Dedicated outle	ts require a 20 amp outlet.
50 Watt CHROME ARM LIGHT 1			115.00			24 HC	OUR SERVICES
DBL 90 Watt HALOGEN LIGHT 2		1.5	152.00	228.00		Electricity wil	be turned on within 30
250 Watt HALOGEN LIGHT 2			120.00	180.00		minutes of sho	ow opening and off within
300 Watt FLOOD LIGHT 2			142.00	213.00		30 minutes of sni	ow closing, show days only. wer at any other time order
1000 Watt QUARTZ LIGHT 3  1. Require hard wall for installation. 2. Cost in labor 8 material. 3. Time 8 material will apply	cludes installation at	rear or side rail of in-li	247.00 ne booths. Other los pase see #7 on bac	372.00 cations require		24 hour power	at double the outlet rate.
MATERIAL (Electricity not included.)							SIDE FOR ADDITIONAL AND CONDITIONS
15' EXTENSION CORD			21.00			TERMS	AND CONDITIONS
MULTI OUTLET STRIP			21.00				
LABOR						FOR O	FFICE USE ONLY
ST (Mon - Fri 8:00 - 4:30 pm, excluding	Holidays)	2	83.00			DATE RECEIVED	
OT (Mon - Fri 4:30 pm - 8:00 am, Sat,	Sun & Holidays)	8	166.00			PAYMENT METHO	D
	575					AMOUNT RECEIVE	
	PLACE YOU	IR TOTAL PAY	MENT HERE			portion vier to the metrole	.0
All foreign checks must be drawn	on U.S. Banks On	ly. Edlen reserves	the right to corre	ect orders figure	ed incorrectly.	RECEIPTED BY:	
COMPANY NAME:			PHON	IE:		FAX:	
ADDRESS:			CITY:			ST: ZIP:	
SIGNATURE:			PRINT NAME:	į.			Country:
EMAIL ADDRESS:							
PAID BY: CK AMX VISA MC I	DISC DINER					EX	P DATE:
CARD HOLDER SIGN:				PRINT	NAME:		
CREDIT CARD BILLING ADDRESS	(If different from a	address above)					
ADDRESS:			CITY:	8		ST:	ZIP:

#### **TERMS & CONDITIONS**

- Order with payment & floor plan (for island booths or any booth requiring distribution of electrical services) must be received prior to the
  deadline date on the front of this form for advance payment rates to apply. Orders faxed or mailed without payment and required floor plan
  will not be guaranteed advance rates. Orders received after the deadline date will be charged at the regular rate. A purchase order or
  photocopy of a check are not considered valid forms of payment for securing advanced rate.
- In the event that the totals are calculated incorrectly on the front of this form, Edlen reserves the right to make the necessary corrections and charge the corrected amount. Exhibitors will be notified by fax of any such corrections.
- Outlet rates listed include bringing the services to one location at the rear of all in-line or peninsula booths. All services provided to island booths require labor and material for distribution. If floor plan showing main power location is not submitted prior to Edlen move-in date, Edlen will bring the main power to a convenient location at Edlen's discretion. Please refer to item #6.
- Outlet rates listed do not include the connection of any equipment, special wiring, distribution of electrical services or labor. Distribution from
  the power source to all other locations in a booth space regardless of booth type requires labor and is performed on a time and material basis.
  Exhibitors are invited to contact the local Edlen office to discuss any additional costs that may be incurred.
- A separate outlet must be ordered for each location where an electrical service is required. 5 amps or 500 watts is the minimum amount of power that can be ordered for any one location. Power must be ordered according to peak amperage ratings.
- Labor rates are based on current wage scales and are subject to change in the event of a wage increase after rates have been published.
   A minimum charge of (1) hour labor will apply for all installation work. The removal of this work will be charged a minimum of 1/2 hour or 1/2 the total time of installation.
- In the event 1000 watt overhead quartz lights cannot be mounted to existing catwalks in the convention hall, lift and labor charges will be applied to hang the lights as requested. Please contact our office to determine if any additional charges will apply.
- Edlen employees are authorized to cut floor coverings when essential for installation of services unless otherwise directed. Typically the decorators cut the carpet in the America's Center.
- Edlen is the exclusive provider of all material & equipment used in the distribution of temporary electrical services throughout the exhibit hall including the exhibitors booth space. This material is provided on a rental basis ONLY and remains the property of Edlen. It shall be removed only by Edlen employees.
- 10. Any extension cords or power strips ordered on the front of this form should be picked up at the service desk.
- Standard wall and other permanent building utility outlets or sockets are not part of booth space and may not be used by exhibitors unless electrical services have been ordered through Edlen.
- All equipment regardless of source of power, must comply with federal, state and local codes. Edlen reserves the right to inspect all electrical devices and connections to ensure compliance with all codes, for which labor charges can be incurred. Edlen is required to refuse connections where the Exhibitor wiring or equipment is not in accordance with electrical codes.
- All electrical equipment must be properly tagged and wired with complete information as to the type of current, voltage, phase, cycle, horsepower, etc., required for operation.
- 14. All Exhibitor's cords must be a minimum of 14 gauge, 3 wire and grounded. Two (2) wire extension cords are not allowed. All exposed non-current carrying metal parts of fixed equipment, which are liable to be energized shall be grounded.
- Payment in full must be rendered during the event. Exhibitors ARE NOT billed for services provided. Services may be interrupted if payment is not received.
- 16. Credit will not be given for services installed and not used. All orders are subject to a 25% cancellation fee if cancelled in writing & received by Edlen within 14 calendar days prior to show opening. Edlen will not refund overpayment, except sales tax, in amounts less than \$50.00 unless specifically requested in writing.
- 17. Claims will not be considered or adjustments made unless filed in writing by Exhibitor prior to the close of the event.
- Exhibitor holds Edlen harmless for any and all losses of power beyond Edlen's control, including, but not limited to, losses due to utility
  company failure, permanent power distribution failure, power failure caused by vandalism, faulty Exhibitor equipment or overloads caused by
  Exhibitor.
- 19. It is agreed that in the event it becomes necessary to turn this matter over to an attorney for collection, or to file a lien, or foreclosure, or otherwise, Exhibitor will pay Edlen its attorney fees or applicable agency fees.
- 20. A service charge of 1.5% per month on any unpaid balances will be assessed starting 10 days after date of invoice. A \$25.00 service charge will be assessed for all returned checks and credit cards. Exhibitor agrees to reimburse Edlen for all applicable rental taxes.
- 21. By signing this form, exhibitor hereby agrees to all terms and conditions on this order form.

#### COMMONLY ASKED QUESTION - WHERE WILL MY OUTLET BE LOCATED?

Outlets are located as depicted below for inline & peninsula booths. All other locations require labor on a time & material basis. Exhibitors with hard wall booths must make arrangements with Edlen to bring power inside the booth on a time and material basis.



## ELECTRICAL LABOR ORDER FORM



## IMPORTANT!!

### THE REVERSE SIDE OF THIS FORM MUST BE COMPLETED AND RETURNED WITH ELECTRICAL ORDER FORM

Step 1 Please read the Work Required list below and check the box that applies. If any of this work is to be performed in your booth space, it must be performed by Edlen electricians. This work falls within the jurisdiction of the electrical union and cannot be performed by any other union, I&D house or exhibitor. Please contact our office for clarification.

#### WORK REQUIRED

- Electrical distribution under carpet and flooring.
- Electrical distribution overhead and/or through booth structure.
- Connection and hard-wiring of all 208 or higher voltage services, electrical motors, dimmers, disconnects or sound and projection equipment.
- Lighting used as spot or flood lights. This includes all lighting hung from truss or beams.
- Wiring of overhead signs.

#### IMPORTANT RULES AND INFORMATION

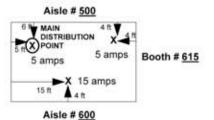
- Please be advised that whenever possible, Edlen requests an authorized supervisor to accompany our electrician to the labor desk when they have completed their work in your booth, in order to sign out the electrician.
- The minimum labor charge will equal one (1) hour per man for installation and one-half (1/2) hour per man or one half the installation time for dismantle. Please refer to the Electrical Order Form for labor rates and terms.
- When an electrician goes to a booth for requested labor "With Supervision" and no supervision is available, there will be a minimum charge of one (1) hour labor per man requested.
- If lift equipment is required to hang special lighting, signs, etc., the exhibitor will be charged an hourly rate for the lift and its operator.
- Time must be allowed for the electrician to gather necessary equipment, have their work checked by the exhibitor and return tools and equipment to the supply office prior to being signed out.

Step 2 If any of the work listed above is required, the following information MUST be provided in order to avoid delay of electrical installation:

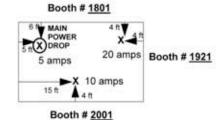
A scaled floor plan with exact outlet locations, including dimensions, booth orientation reflecting surrounding booth and/or aisle numbers & main power drop location for island booths. You can download blank floor plan grids from our website at www.edlen.com. Power comes from the ceiling in the Anaheim Convention Center, Long Beach Convention Center and Pasadena Convention Center. Power comes from the floor in the Palm Springs Convention Center & most hotel facilities.

You must order a separate outlet for each outlet location on your floor plan.

Power Order: 2-5 amp outlets 1-15 amp outlet



Power Order: 1-5 amp outlet 1-10 amp outlet 1-20 amp outlet



**EXAMPLE-FLOOR POWER** 

**EXAMPLE-CEILING POWER** 

REVERSE SIDE MUST BE COMPLETED

Page 21

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### **ELECTRICAL LABOR ORDER FORM**

Mail or Fax Order to:



715 Hundley Way, Placentia, CA 92870 Phone (714) 985-1480 Fax (714) 985-1481 Web Site: www.EDLEN.com Email: anaheim@edlen.com

Company:			Bth#
Contact:			
Phone:	Fa	ax:	
Event:	THE 2011		
Facility	EXPO	Long Bea	ch Convention Center
Dates	October 12 - 13, 2011		Event # 101021LA

	rder Form.							
I have read the	e "Work Requi	red" list on the front	of this form	n. My boot	h does not require	electrical labor	r.	
Authorized Sig	ınature	<del></del>					Date	
information	is a guaran	d information be tee for services arges before the	rendered.	It may i	e exchanged f			
Credit Card In	formation:	] Master Card	[ ] Visa	[ ] Amer	can Express [	] Diners Club	[ ] Discover	
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present dur	ing electrica	al distribution, co	omplete s	tep 6 bel	ow.		-	-
AUTHORIZED possible, howe	TO PROCE	ED-WITHOUT SU ust follow event insta	PERVISION allation scho	N, <i>per the</i> edules whi	e attached floor ch may require ov	<i>plan</i> . Edlen ertime installati	will proceed on st on.	raight time
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### **AIR & WATER ORDER FORM**



ELECTRICAL EXHIBITION SERVICES 715 Hundley Way, Placentia, CA 92870 Ph: (714) 985-1481 Fax: (714) 985-1481

#### Questions? Visit www.edlen.com

**COMPANY:** 

BTH#

**EVENT**:

FACILITY:

THE 2011-LONG BEACH

DATES: October 12 - 13, 2011 **EVENT# 101021LA** 

E-mail. ananeim@edien.com	DATEO.	OCTOBEL 12	13, 2011	LV		IUZILA
COMPRESSED AIR: 90-100 LBS. Psi—You must order minute) requirements in addition to Air services.	labor and your Cl	FM (cubic feet pe	er Advance F	Price Regu	lar Price	Total
Service charge for 1st outlet in booth			\$39	8.00	\$597.00	=
Each additional connection within 20ft. of the	he main location ir	booth	\$30	0.00	\$450.00	=
CFM requirements. (There is a 5 CFM min	imum)		\$7.00	/cfm \$10	).50/cfm	=
Minimum one (1) hr labor for install and one (1) hr labor for rer If 24 hour air is needed please call for a quote.  Edlen is not responsible for moisture, oil or water in air lines, o Exhibitor should supply their own filters, driers or other equipm No compressors are allowed other than those supplied by	or loss of flow or drop nent.	·		ent.		
WATER:						
Service charge for 1st outlet in booth			\$39	8.00	\$597.00	=
Each additional connection within 20ft. of the	he main location ir	booth	\$30	0.00	\$450.00	=
Number of connections required:	Size of connection	required:			_	
PSI required: GPM Require	ed:					
Minimum one (1) hr labor for install and one (1) hr labor for rer Note: Pressure may vary. No guarantee can be made to minimum or maximum pressure If pressure is critical the exhibitor should arrange to have a pre Edlen is not responsible for sediment, color or taste of water.	es.	e or pump installed	ı.			
DRAINS:						
Service charge for 1st outlet in booth			\$40	0.00	\$600.00	=
Each additional outlet within the same boot	th		\$20	0.00	\$300.00	=
Number of connections required:	Size of connection	required:			_	
Minimum one (1) hr labor for install and one (1) hr labor for rem						
Time & Material will apply when pumps are required to drain FILL & DRAINS	in services.					
0 – 200 Gallons			\$22	5.00	\$335.00	=
201 – 400 Gallons			·			=
Each additional 100 Gallons				2.00		=
Minimum one (1) hr labor for install and one (1) hr labor for rer Note: If waste water from your drain contains hazardous mate Edlen is not responsible for sediment or the color or taste of the	moval. erials, chemicals or m		· · · · · · · · · · · · · · · · · · ·			
LABOR: Labor charged in 1 hr. increments. (Minimum	charge: 1 hour)					
Straight Time: Monday-Friday 8:00 am -	4:30 pm (except he	olidays)		\$74.00 բ	per hour	=
Over Time: Monday-Friday 4:30 pm – 8:00 ar	m (all day Saturday,	Sunday, Holiday	s)	\$148.00	per hour	=
					_	
			Ţ	OTAL PAY	MENT:	
For discount price to apply, all orders and p	payment must	be received b	by this deadline	date: 09/28	3/2011	
COMPANY NAME:		PHONE:		FAX:		
ADDRESS:		CITY:		ST:	ZIP:	
SIGNATURE:	PRINT	NAME:			Country:	:
EMAIL ADDRESS:						
PAID BY: CK AMX VISA MC DISC DINER					EXP DATE:	
CARD HOLDER SIGN:		PR	INT NAME:			
CREDIT CARD BILLING ADDRESS (If different from address a	above)					
ADDRESS:		CITY:		ST:	ZIP:	
FOR OFFICE USE ONLY Date Received	Payment Met	hod	Amt Received		Receipted	d by:

#### IMPORTANT TERMS/CONDITIONS AND REGULATIONS

- 1. Order (with payment) must be received a minimum of 14 days prior to the scheduled event opening for advanced payment rates. Orders faxed or mailed without payment will not guarantee advance rates, payment must be received as well. Orders received less than 14 days prior to scheduled event opening will be charged at the regular rates.
- 2. In the event that the totals are calculated incorrectly, Edlen reserves the right to make the necessary corrections. Exhibitors will be notified by fax of any corrections made. This includes adding the required minimum CFM charges when applicable and labor charges.
- 3. All outlets will be installed on the floor at the back wall of in-line and peninsula booths. All services ordered for island booths will be dropped to one location in the booth. Edlen will make every attempt to deliver these services to a location convenient to the exhibitor.
- 4. Distribution of services throughout the booth space, whether its under the carpet, above the carpet or overhead is done on a time and material basis. Lift charges may also apply for overhead distribution.
- 5. There is a minimum labor charge to provide each of the services listed on the front of this form. Please read "Labor Instructions" box located on the front of the form. Labor charges are based upon current wage rates and are noted on the front of the form.
- 6. Water and Drain services located more than 25 feet from the facility's closest distribution point will be charged additional footage on a per footage basis. Exhibitors are encouraged to contact Edlen to discuss any potential additional costs.
- 7. In some instances a pump is required to drain services out of an exhibitor's booth. When this occurs, time & material charges will apply. Exhibitors are encouraged to contact Edlen to discuss any potential additional costs.
- 8. Edlen plumbers are to make all service connections. Requests for additional connections are charged at the additional outlet rate. Special equipment requiring company engineering or technicians for assembly, servicing, preparatory work and operation may be executed without Edlen plumbers.
- 9. Service outlet size is determined by the volume required. Air line size is dictated by the CFM requirements. Standard air lines terminate with a 1/2" female iron pipe valve.
- 10. Compressed Air is supplied during show hours only. If compressed air is required for non-show hours please call for a quote.
- 11. Wall, column and permanent building utility outlets are not part of booth space and are not to be used by exhibitors.
- 12. Unless otherwise directed, Edlen personnel are authorized to cut floor coverings to permit installing service(s) ordered.
- 13. Pressure for Water Services may vary. No guarantee can be made of minimum or maximum pressure. If pressure is critical, the exhibitor should arrange to have a pressure regulator valve installed.
- 14. Natural Gas "when available" is not regulated by Edlen and is at the facility pressure (4oz.). Call for price quote when available.
- 15. All equipment using water must have inlet and outlet properly tagged.
- 16. All equipment must comply with state and local codes.
- 17. Edlen will not be responsible for moisture or water in air lines. Exhibitors should supply their own filter or other equipment to handle moisture or water.
- 18. For gas cylinders or any other special requirements call Edlen for a quote at the number on the front of the form. Delivery charges will apply to any specialty equipment delivered and removed from the exhibitor booths.
- 19. Edlen must have 30 days notice in order to supply special regulators, strainers, traps, etc...
- 20. Claims will not be considered or adjustments made unless filed by the exhibitor in writing prior to close of the event, no exceptions.
- 21. Credit will not be given for connections installed and not used.
- 22. Payment in full for all plumbing services provided must be made in full prior to close of the event.
- 23. It is agreed that in the event it becomes necessary to turn this matter over to an attorney for collection, or to file a lien, or foreclosure, or otherwise, exhibitor will pay Edlen its attorney fees or applicable agency fees.
- 24. A service charge of \$25.00 will be assessed for all returned checks or declined credit cards.
- 25. A service charge of 1.5% per month on any unpaid balances will be made starting 10 days after date of invoice.

POWER TO OPERATE ANY PLUMBING APPARATUS IS NOT INCLUDED.
ALL ELECTRICAL REQUIREMENTS MUST BE ORDERED ON THE ELECTRICAL FORM

For Further Information please visit our web site at www.edlen.com Or call the number on the front of this form.





October 12-13, 2011 ~ Long Beach Convention Center ~ Long Beach, CA

#### **Personalized Action Codes**

Online Ordering: Click here to order online

Questions: orders@expobadge.com TEL: 1.800.490.9941 FAX: 1.714.634.9016

Personalize your action codes to meet your specific sales needs!

ExpoBadge offers each exhibitor a complimentary list of standard action codes.

Or for an additional fee you can personalize your action codes. By scanning a personalized or standard barcode after each attendee badge, you are better able to qualify your leads.

To order personalized codes, purchase online or fill out template below and select Personalized Action Codes on your order form.

Please list <u>personalized</u> action codes below. Your codes will be ready with your equipment at our service desk. <u>Maximum 35 characters per code</u>. Type or print legibly.

Custom Action Codes cannot include these characters: (apostrophe) ', (slash) /, (backslash) \, (period) .,(caret) ^, or (quote) ".

Standard Action Codes:	Company Name:
■ ADD TO MAILING LIST	Show Name:
■ CURRENT CUSTOMER	Booth Number:
■ DISTRIBUTOR	1
■ HAS PURCHASING AUTHORITY	2
■ HAVE SALES REP CALL	3
■ HOT LEAD!	4
■ INQUIRY ONLY	5
■ INTERESTED BUYER	6
■ OEM	7
■ PRODUCT A	8
■ PRODUCT B	9
■ PRODUCT C	10
■ PRODUCT D	11
■ PRODUCT E	12
■ PRODUCT F	13
■ SCHEDULE DEMONSTRATION	45
■ SEND LITERATURE	16
■ SEND PRICING INFO	17
■ VAR	18
■ WANTS PRESENTATION	19





October 12-13, 2011 ~ Long Beach Convention Center ~ Long Beach, CA

#### **Exhibitor Lead Retrieval**

Online Ordering: Click here to order online

Questions: orders@expobadge.com TEL: 1.800.490.9941 FAX: 1.714.634.9016

#### **ELECTRONIC LEADS DELIVERY:**

An email containing a link to your leads will be sent to email address on file within 24 hours of the close of the show. Access to the MyExpoBadge secure web portal will allow you access to your leads in multiple formats: Excel, .CSV, and .TXT

Printer Options	Details	Leads Format
ExpoBadge Lead Print	The <b>ExpoBadge Lead Print (EBLP)</b> is a stand alone lead retrieval and printer unit. With the EBLP, you will receive an instant easy-to-read paper copy of your leads. Use your printout to write additional notes or attach to an order form.	Paper Only
ExpoBadge All-in-One	Paper and Electronic	
Handheld Scanners	Details	Leads Format
ExpoBadge Mobile eLead	The <b>ExpoBadge Mobile eLead (EBME)</b> is a small handheld battery operated scanner that conveniently fits in your pocket. The EBME stores your leads and sends them wirelessly in real time to MyExpoBadge secure web portal. <b>Instant Leads</b> technology delivers your leads instantly to the MyExpoBadge web portal, making your leads available the moment you scan the first badge.	Electronic
ExpoBadge Mobile e-Lead+	The ExpoBadge Mobile eLead+ (EBME+) is a small handheld battery operated scanner that provides a graphic display to create the smallest full featured bar code lead retrieval terminal in the industry. The EBME+ will time and date stamps your booth traffic. Instant Leads technology delivers your leads instantly to the MyExpoBadge web portal, making your leads available the moment you scan the first badge.	Electronic
ExpoBadge Select	The <b>ExpoBadge Select</b> offers a large color display and allows for free form notes to be entered. Leads will be delivered electronically via the MyExpoBadge web portal at the close of the show.	Electronic





October 12-13, 2011 ~ Long Beach Convention Center ~ Long Beach, CA

### **Exhibitor Lead Retrieval Order Form**

Online Ordering: Click here to order online

Questions: orders@expobadge.com TEL: 1.800.490.9941 FAX: 1.714.634.9016

ExpoBadge Lead Retrieval Equipment (Equipment descriptions attached to page 2 of order form)	Ordered by September 12, 2011	Ordered after September 12, 2011	Quantity	Total
Printer Options:				
(All options require electricity <1 amp, 110V)	<b>#</b> 00 <i>E</i>	<b>CO 45</b>		
ExpoBadge Lead Print:	\$235	\$245		
ExpoBadge All-in-One:	\$275	\$295		
Wireless: ExpoBadge All-in-One	\$340	\$370		
Handheld Scanners: (Battery operated scanners; no electricity required)				
ExpoBadge Mobile e-Lead	\$205	\$235		
ExpoBadge Mobile e-Lead+	\$255	\$285		
ExpoBadge Select	\$295	\$325		
ExpoBadge Extras:				
Delivery, Setup, and Training ExpoBadge staff will deliver your order to your booth, set-up the devices and train all exhibit booth personnel. [There is no charge for pick-up at ExpoBadge lead retrieval service desk.]	\$75	\$95		
Personalized Action Codes: (Up to 20 action codes specific to your needs)	\$75	\$95		
Paper: Additional Roll	\$10	\$12		
USB Flash Drive: not compatible with Lead Print options Portable USB ver. 2.0 memory device. Leads will be downloaded to your Flash Drive upon return of equipment at the end of the show.	\$50	\$70		
Federal Tax	ID # 20-8676699	Sub Total:		
		CA Sales Tax 7.75%:		
		Grand Total:		

Company Information			
EXHIBITING FIRM		BOOTH#	
BILLING ADDRESS		PHONE #	
CITY, STATE, ZIP		EMAIL	
SHOW CONTACT		ONSITE PHONE	
Payment Information			
PAYMENT AMERICAN EXPRESS	☐ MASTERCARD ☐ VISA	CHECK (Make payable to ExpoBadge)	
CREDIT CARD #		EXPIRATION DATE:	SECURITY CODE:
SIGNATURE		PRINT NAME	DATE:

I have read and agreed to the following terms and conditions. **Terms and Conditions:** 

\*Signature denotes acceptance of all Terms and Conditions and is required prior to processing

All equipment ordered must be picked up at the service desk prior to the start of the show, unless you have ordered Delivery and Set-up. Failure to pick up equipment does not entitle you to a refund. All equipment must be returned to the service desk within 1 hour of show close to avoid additional \$100.00 charge. A non-refundable charge of \$1,500.00 will be applied for each piece of equipment not returned to ExpoBadge, Inc. at the close of show. There will be a \$100.00 charge for the loss or damage of ExpoBadge data card. All cancellations must be submitted in writing 2 weeks prior to the start of the show; there are no refunds or cancellations after this time. There is a \$75.00 fee for all cancellations prior to 2 weeks before show. There is no refund on paper or badge kits. ExpoBadge, Inc. will not be responsible for the type or amount of data provided by show management. Liability for damage of any cause whatsoever will be limited to the total price of goods and services provided by ExpoBadge, Inc.



Smart City 5795 W. Badura Ave, Suite 110 Las Vegas, Nevada 89118 888-446-6911 702-943-6001 (Fax)



THE 2011

Company Name		sootn / Roo	m		***	*********	· x.		" EXPO
Billing Name	d	f a show directory lo you want your co and assigned num	ompany name	Yes No		v Date: / 12 / 1		o 10 /	13 / 11
Billing Address					Ince			Deadli	ine:
City, State / Country, Zip					Emai		<u>19 / 2</u>	7 / 11	
City, State / Country, Zip					⊏IIIai	I			
Contact	Telepho	one Numbe	r		Fax I	Numbe	٢	_	
Credit Card Number: AMX MC	Visa	)			Exni	ration [	)ate	(MM / `	<del>\</del> \\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\
From Sara Hamson: From American	100						, [	(1011017	<i>)</i> .
					ᆫ		<u> </u>		
Print Card Holder Name:		Card Hold	ler Signa	ature	and/	or Acc	eptar	nce of I	's & C's
In the set of the set	iour / Clas		of our lite	t		aa tha	+ + b = 4		baa
Important! Important! Please review the "Product Overvi selected will provide the required functionality for any appl									
Terms & Conditions may be found online at www.sma	rtcity.cor	n "Convention	ons" sect	ion.	Pleas	e call if a	assista	ance is r	needed.
Description of Service			Туре	QTY		entive	1	Base	Total
1. Internet – Networking Services: ( 10 / 100 Bas	se - T )				-		ı		1
a. NetPremium (Shared Ethernet Service, 1 Static Public IP a			SE		\$	1,095	\$	1,370	
b. Additional Public IP Address / Device (NetPremium) - Max		llowed	IA-SP		\$	150	\$	185	
c. NetStandard (Shared EtherNAT Service, 1 Static Private IF			NE		\$	895	\$	1,120	
d. Additional Private IP Address / Device (NetStandard) - Max			IA-SN		\$	125	\$	155	
e. NetBasic (Shared up to 512K↑/1.5M↓)(1 Private DHCP IP,			BE-1.5		\$	595	\$	795	
f. NetExpress (Shared up to 256K↑/512K↓)(1 Private DHCP					\$	450	\$	565	
g. NetStation (Shared up to 128K↑/256K↓)(1 Private DHCP IF			BE-256		\$	300	\$	375	
h. NetDedicated (Dedicated 1.54 Mbps w/5 IP addresses) - N			TS		\$	3,495	\$	4,370	
i. NetDedicated Plus (Dedicated 3 Mbps w/29 IP addresses)			TS-03		\$	4,995	\$	6,245	
2. Internet – Networking Services: Equipment			•						
a. Switch / Hub Rental (8 Port) - 10 / 100 Base -T			SW08		\$	150	\$	185	
b. Switch / Hub Rental (24 Port) – 10 / 100 Base -T			SW24		\$	225	\$	280	
c. Patch Cable (up to 50') - Cat 5e			PC		\$	50	\$	62	
3. Voice Services: PBX Service - Dial "9" for a	n outsi	de line	•						
a. Single Line (no Instrument) (unrestricted long distance)			LO		\$	245	\$	305	
b. Multi-Line Phone w / 1 main Number & 1 rollover line (unre	estricted LI	D)	ML		\$	415	\$	520	
4. Voice Services: Dedicated Line ( Direct line d	lo not dia	al "9" )							
a. Dedicated Line - (no Instrument) (unrestricted) - Limited Qu		·	DL		\$	395	\$	495	
5. Voice Services: Special Services	<u> </u>		I						<u>. L</u>
a. Telephone Instrument (Single Line, Touchtone) upon reque	est		SL / DI						1
b. Long Distance Restrictions (Credit Card / Intl Restricted LD		guest	CC / IR						
6. Special Line Services (For 3 <sup>rd</sup> Party Circuit Ext				from	loca	Bell C	o or (	Other P	rovider)
a. Analog Extended Pots line from Demarc to Booth			DP		\$	200	\$	250	
b. ISDN BRI or DSL Extended circuit from Demarc to Booth			IS / HL		\$	400	\$	500	1
c. T-1 Extended Data / Telco circuit from Demarc to Booth		(See T&C 8)			\$	2,000	\$	2,500	1
d. DS-3 Extended circuit from Demarc to Booth		(See T&C 8)			\$	9,000	<del></del>	11,250	1
e. Labor / Floor Work - Fee per hour		(See T&C 1)	FW		\$	125	\$	125	
f. Point-to-Point / Special Engineering / VPN / Web Casting		(See T&C 1)	VP / MI		(Call	888-446-	69111	for quote)	
7. Special Quote - Attachment A or SOW (if applica	ble)		MI		(Call	888-446-	69111	for quote)	
8. Move – In / On - Site order fee (if ordering service after		ove-in has star	ted).	•	( 20	%)x(l	Base	Price)	
9. Distance Fee of \$500 Internet / \$100 Telephone for ea				enue.	_	(numb			
								TOTAL	1
Unused portions of deposits returned with final billing.	EST	ΓIMATED 10%	TAX / FF	ES DE	<b>POS</b>				1
TOTAL PAYMENT MUST ACCOMPANY ORDER. Credit Ca					1			TOTAL	<u> </u>
*** Incentive Price applies to orders re-		-			L Javo				t day o

\*\* Incentive Price applies to orders received <u>With Payment</u> 14 days prior to the 1<sup>st</sup> day o show move-in. \*\*\*

FOR SMART CITY USE: Payment Rec'd (Amount): Customer No: 2011 - 044 - 707 -

### **Terms and Conditions / Payment Options**

- Smart City is the exclusive provider and installer of all Voice Data and Network services (wired and wireless) including communications cabling. This includes all cabling to meeting rooms, booths, within booths (under carpet and flooring), fiber optic, twisted pair (Category 3, 5 and 6) and all other data and telecommunications related cabling.
- The use of the network connection(s) provided by Smart City may be used only by the directors, officers and employees of the Company, its guests, its agents and consultants while performing service for the Company and cannot be resold or distributed to other companies
- 3. All devices for which Smart City directly or indirectly provides Internet / Network connectivity must pay a device charge or purchase a Smart City assigned IP address.
- 4. Incentive Price applies when a completed order with payment is received no later than 14 days prior to the first day of show move-in. Base Price applies to (a) all orders received from One (1) to Thirteen (13) days before show move-in has started or (b) orders received on or before the 14 day Incentive Deadline without payment (c) orders placed on site or after show move-in has started will be at Base Price plus an additional 20% X Base Price.
- 5. Internet / Network 10 / 100 Mbps, half / full-duplex, auto-sensing Ethernet access to our backbone, with shared or dedicated Internet access up to 128 Kbps or greater (depending on service ordered) via an RJ-45 jack, is provided for each connection ordered.
- Shared Internet Services Specific: Routers. Streaming Applications, VoIP, DHCP, NAT or Proxy Servers are not allowed with any of our shared Internet / Network services. This includes, but is not limited to, NetPremium, NetStandard, NetBasic, NetExpress & NetStation. Smart City can engineer a custom dedicated network(s) to accommodate such special requests. Please call for quote.
- 7. Rates listed include a single IP address, standard installation to the booth in the most convenient manner and does not include computer equipment, NIC card, TCP / IP software or power to the booth.
- Limited Availability: T-1 / DS-3 and other special circuit orders must 19.All Single Line, Multi-Line, and Dedicated Line Telephone services be placed 45 days prior to show move-in date due to limited availability and to avoid additional charges.
- Wireless Specific: (a) Smart City is the exclusive provider of voice, wired and wireless data service(s) for the Facility. Wireless Devices not authorized by Smart City are strictly prohibited. Customer(s) that desire to showcase their wireless products must contact Smart City 21 days in advance of show move-in to investigate the potential of Smart City engineering a customized cohesive network to operate without interference to other Customer(s), (applicable charges may apply). (b) The use of any wireless device that interferes with the facility's 2.5 / 5.8 GHz wireless data frequency range is prohibited and subject to disconnection at the Customer expense.
- 10. Unless otherwise directed, Smart City is authorized to cut floor coverings to permit installation of service.

- 11. Internet Performance Disclaimer: Smart City does not guarantee the performance, routing, or throughput; either expressed or implied, of any data circuit(s) connectivity with regards to the Internet and / or Internet backbone(s) beyond the Facility.
- 12. Only Smart City personnel are authorized to modify system wiring or cabling. Material and equipment furnished by Smart City for this service contract shall remain the property of Smart City.
- 13. CANCELLATION There is a minimum \$150 or 10% Cancellation fee (whichever is greater). Cancellations must be in writing. Additional cancellation charges will apply for orders that have already incurred labor, material, and / or engineering costs. Some broadband services and special circuits cannot be cancelled once ordered and will incur full charges listed / quoted. Credit will not be given for service(s) installed and not used.
- 14. Service problems must be reported to the Smart City Service Desk. Service claims will not be considered unless filed in writing by Customer prior to close of show.
- 15. Any additional cost incurred by SMART CITY to: 1) assist in trouble diagnosis or problem resolution found not to be the fault of SMART CITY or 2) collect information required to complete the installation that customer fails to provide (i.e. floor plans or special circuit numbers) may be billed to the Customer at the prevailing rate.
- 16. Equipment Management: (a) Customers should pick up hubs, wireless devices, telephone instruments and other rental equipment at the Smart City Service Desk. (b) The Customer will be fully responsible for the protection and safekeeping of rental equipment and will be responsible for returning all rental equipment to the Smart City Service Desk within one (1) hour following close of the show.
- 17. The prices listed on this contract do not include Federal, State, Local or Other Taxes and Tax surcharges. Taxes / Tax surcharges will be included on your final bill. Federal Tax ID is 65-0524748.
- NOTE: THE CUSTOMER IS RESPONSIBLE FOR ALL INTERNATIONAL LONG DISTANCE AND OTHER APPLICABLE **CHARGES AGAINST ASSIGNED TELEPHONE NUMBER(S)**
- include Directory Assistance, Information, "0+", Operator assisted, 1-800, 950, credit card type call usage and unlimited Domestic Long Distance. International Call charges will apply.
- 20. Long Distance (International Calls) and Line Restrictions: (a) Credit Card restriction will only allow "1-800" and Credit Card calling. restriction will block all International calling but allow all other type calls. (b) All lines will be blocked from "976" and "900" dialing unless otherwise requested. Additional deposits may be applicable. (c) Smart City will provide a detailed listing of all toll / billable type calls made from applicable services. Additional LD deposits required for Intl companies.
- 21. A per line move fee starting at \$100 (Telephone), \$200 (Internet) may apply to relocate the line(s) after it is installed.
- 22. Prices are based upon current rates and are subject to change without notice.

(1) All Customer contracts and agreements are solely between SMART CITY and the prospective Customer; (2) SMART CITY is not the employee, agent or partner of the Facility; (3) The Facility is not a party to, nor shall it have any obligations or liabilities whatsoever to any Customer, under any Customer Contract including without limitation, the obligation to provide any of the services covered by such Customer Contract; (4) No representations or warranties are being made by the Facility with respect to any Customer Contract or any Communications Services; (5) The right of the Customer to receive any Communications Service will be terminated if this Agreement is terminated for any reason provided therein; and the Facility will have no obligation to continue providing such service unless the Facility elects in its sole discretion to continue to provide such services itself or through a third party; (6) The provisions of the Customer Contract are separate and independent from the provisions of the Customer's lease space in the building and shall not affect the Customer's obligations under such lease and without limiting the foregoing, in no event shall any default by SMART CITY under the Customer Contract or any failure with respect to any Communications Services have any effect on any Customer's obligations to the Facility under any lease or any other occupancy agreement between such Customer and the Facility.

- 23. A valid Credit Card number with signature MUST be on file regardless of payment method. For your convenience we will use this authorization to charge your credit card for any additional amounts incurred.
- 24. Smart City accepts payments in US dollars, Checks drawn on a US bank, Wire Transfers or the following Credit Cards: (Amex, MasterCard, Visa,). Make all checks payable to: Smart City.
- 25. Due to the cost of processing checks, any refunds due in the amount of \$10.00 or less will not be refunded except upon written request.

#### Mail or Fax Completed Orders with Payment and Floor Plan To

SMART CITY 5795 W. BADURA AVENUE, SUITE 110 LAS VEGAS, NEVADA 89118 (888) 446-6911 FAX (702) 943-6001

## **Customer Acceptance of All Smart City Terms and Conditions / Attachments:**

With execution of this document the Customer hereby authorizes Smart City to provide services as requested herein, is authorized to request such services and acknowledges full and complete understanding of the Terms and Conditions and Attachments contained herein & Website.

Print Authorized Name Auth		thorized Signature	Date	
FOR SMART CITY USE:	Payment Rec'd (Amount):		Customer No: <b>2011 - 044 - 707 -</b>	

Network Secur	ity Deciaration
Center: Long Beach CC (044) - CA	Company Name:
Show: 2011 LANDSCAPE EXPO	Booth / Room #:
	Customer / Ref #: 2011- 044 - 707 -
The Network Security Policy implemented for this Facility requires Communication Smart City to maintain a healthy, viable network for all Customers. Noted herein is an acknowledgement of Smart City's filtering policy representative and mailed or faxed to Smart City prior to the requester.	This declaration of compliance with the security requirements as cies and must be completed, signed by an authorized Custome
Network Security Policy:	
Smart City requires that all devices directly or indirectly accessing Windows® security updates, system patches, and any other technology from viruses, malicious programs, and other disruptive applications. A cause service interruptions to Customer(s) which can lead to discort without prior notice at Smart City's sole discretion. The device(s) in resolved. All charges will apply and no refunds will be given. Addresolution.	ogical precautions necessary to protect the Customer(s) and others Any device(s) which adversely impacts Smart City's network(s) may nnection of the Customer's equipment from the network(s), with o n question will remain disconnected until all issues are adequately
Smart City has implemented filtering policies on all Internet routers. (ICMP) Ping, Traceroute, etc destined to any Smart City Network troubleshooting tools; therefore Smart City's Policy does allow IC network(s).	k(s). Smart City understands that Ping and Traceroute are valuable
Further, to avoid infection by common Internet worms (Nachi, MSBIa the following TCP and UDP port numbers: UDP $-$ 137, 138, 402, 143	
Customers requiring inbound or outbound access to any of the representative in advance of the event with details of the specific customized alternative.	
Each Customer's business is important to Smart City and with advanthat we can provide network services that perform as expected for all	
<ul> <li>*** Please inform all show site personnel about the importance issues ***</li> <li>*** Services are activated after Smart City is in receipt network security requirements ***</li> </ul>	,
Device(s) Operating System:	Total # of Devices:
Type of Anti-Virus Software Installed:	ee 🗌 Other:
Virus Scan Last Updated - Date:/ / Se	ecurity Updates Last Performed Date:/ /
Are You Renting Computers? Yes No Rental Com	pany Name:
Rental Company Contact:	Contact Number:
With execution of this document the Customer hereby attests that Cunetwork(s) at the above noted Facility and Show / Event has been patches and security updates have been installed. Customer(s) a equipment and understands the conditions placed on service deliver may be incurred should Customer's equipment be found to advers acknowledges that this Network Security Declaration is part of the service(s) and is subject to change without notice.	en properly protected, contains anti-virus software, and the lates also accepts the responsibility for the performance of Customer's ry by this document as well as the potential that additional charges sely impact Smart City's network(s) performance. The Custome

Date

Title

Signature

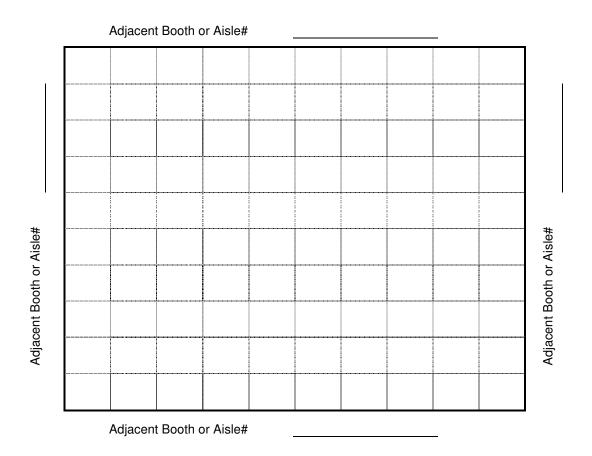
Printed Name

# Floor Plan - Communications Cable

Center:	Long Beach CC (044) - CA	Company Name:	
Show:	2011 LANDSCAPE EXPO	Booth / Room #:	
		Customer / Ref #:	2011- 044 - 707 -

**Voice and Data communications cabling.** Smart City is the **exclusive installer** of Voice and Data communications cabling. Smart City provides cabling to booths, within booths (under carpet and flooring) and from booth-to-booth. Fiber Optic, twisted pair (Category 3, 5 and 6) and all other data and telecommunication cable fall under Smart City's area of expertise.

**IMPORTANT!!** Prior to installation of service, a complete floor plan is required. Please utilize this grid should you not have your own floor plan to send us. You may use a different floor plan for each service group (Telephone, Internet, etc.) or combine all services on one floor plan. For a floor plan to be considered complete it **must** include all the information listed below (Main Distribution Location "MDL", designated location of items within the booth, surrounding booths, scale-length and width).



Main Distribution Location (MDL) – The originating line(s) for service, whether from overhead, a floor pocket or a column, will be delivered to a "MDL" before being distributed within your booth. Example: Storage area, back of booth, etc. (unless specified, the default for the "MDL" will be the back of the booth or at Smart City's discretion, the most convenient location). All distribution of services to their final destination within the booth will originate from the "MDL". A per line move fee will apply to relocate services within your booth after they have been engineered and / or installed.

 $\underline{\mathbf{T}}$  = Location of Telephones, Fax lines or other telecommunications equipment " $\mathbf{T}$ ".

I / H / PC / C = Location of primary Internet Service "I", Hubs "H", Patch Cables "PC" and / or Computers "C". For Smart City to perform your floor work, you will need to indicate the location of each item you want cabled. Make sure to order your floor work, hubs, and patch cables early and in advance of the show moving in.

Orientation = The Booth or Aisle #'s surrounding your booth. A minimum of one surrounding Booth or Aisle # is required (two or more would be more helpful) for Smart City to accurately install your services.

Size = Booth dimensions (example 10x10)	Sca	ale = 1 Box is equal to	ft
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