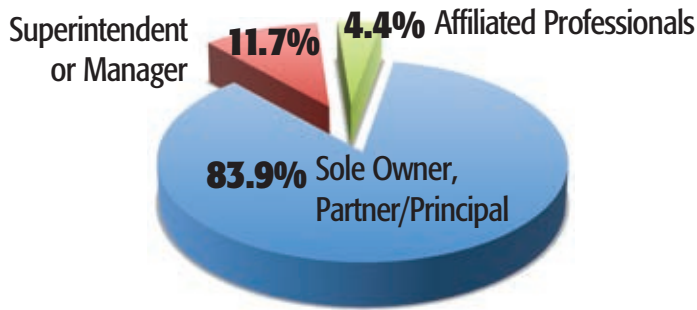


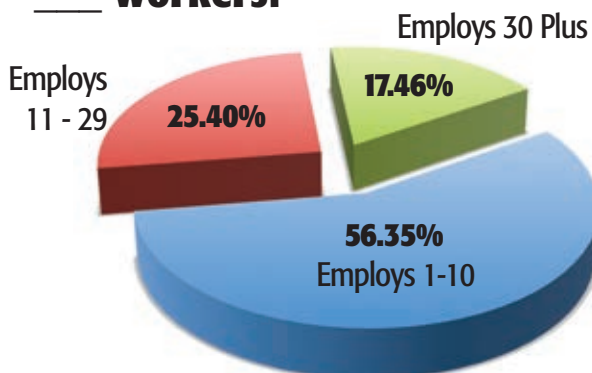
**83.9% are Business
Owners, Principals or Partners**



**88.9% have been in the
industry for more than 10 years!**

- 0 - 10 ... 10.32%
- 11 - 15 ... 8.73%
- 16 - 20 ... 15.08%
- 21 - 30 ... 26.99%
- 30 Plus ... 38.10%

**My company employs
_____ workers:**



**LCDBM Readers Make Decisions -
And get their hands dirty as well . . .**

**At my company, I personally do
the following work:**

• Management	91.2%
• Estimating	83.1%
• Design	71.5%
• Bidding	77.2%
• Equipment Purchasing	72.9%
• Marketing	63.2%
• Installation/Ground Work	57.5%
• Equipment Operation	45.6%
• Pesticides Application	44.4%

**My company works on the
following kinds of projects:**

• Residential / Single-Family	80.95%
• Residential / Multi-Unit	53.17%
• Commercial Developments	47.11%
• HOAs	38.89%
• Business Parks	34.71%
• Sports Fields	24.79%
• Hotels or Resorts	23.14%
• Gov't / Federal, State, Local	22.31%
• Parks	21.49%

Equipping Landscape Professionals for *Success!*